|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 窗体顶端   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  | | --- | --- | --- | |  |  | **单据编号:**FL0054201501218  **单据类型：**人员支持申请表(FL0054) | | **人员支持申请表** | | | | **申请部门:**2121-来一口公司/销售部/外部市场/华南大区/深圳2/叶连花 | **申请人：**叶连花                         **申请日期：**2016-04-27 |  | | | | | | 主       题 | (美味思)客户人员费用支持申请. | | | | 详细说明 | 美味思客户是深圳包场客户，也是来一口忠诚客户，目前客户只做来一口和喜之郎果冻，对我公司支持力度也比较。在此特向公司申请人员费用支持，美味思客户于在16年4月至17年3月31日完成目标75万，每月支持人员工资1200元，共12个月x1500元=14400元，完成目标于17年4月上账给予客户，公司谢谢公司支持! | | | | 关  键  字 |  | | | | 客        户 | 1040105-深圳市美味思食品有限公司(1000-来一口销售组织/250-华南/1040-广东区/1060-深圳小组) | | | | 客户签订的年任务 | 75 | 客户签订合同费用 | 10%+2% | | 超市名称及面积 | 8000 | 类别 | 果冻 | | 超市预估月销量 | 5000 | | | | 超市费用明细及总计 | 23% | | | | 支持人数 | 1.0 | 支持费用 | 14400.0 | | 是否付款 | 账返 | 预估费用率 | 2% | | 开始支持时间 | 2016-04-01 | 结束支持时间 | 2017-03-31 | | 审批记录: 2016-05-16 14:03:29 杨伟明：不同意 2016-05-17 07:59:06 杨伟明：同意 2016-05-17 09:52:43 张云芝：1、15年度果冻签订目标为135万，休闲食品签订目标0万，月返：AB类10%，果冻类实际销售回款0.7%方可享受此市场费用， 2、年返：果冻类实际销售回款0.01%,休闲食品类实际销售回款0%，超额奖励0%； 3、客户去年完成销量81.86万，月均销量为6.82万，客户截止目前今年完成销量5万，费用率8.7%，其中费用占比较高的为广告品费用，占比5%； 2016-05-18 13:52:37 翟仕华：同意 | | | | | | | | | | | | **填单:**叶连花                                       **填单时间:**2016-04-27 |  |  |  |  |  |  | |  |  | | --- | |  |   窗体底端 |

窗体底端

窗体顶端



窗体底端